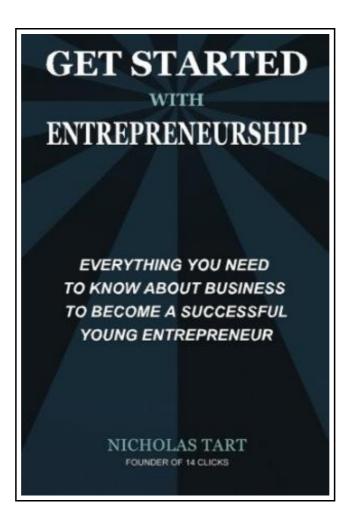
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Reviews

Very useful to all group of folks. This really is for all who statte there was not a worthy of reading. I am very happy to explain how this is the best pdf i have study inside my personal life and can be he greatest book for actually. (Marcelle Homenick)

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14 Clicks, United States, 2011. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Nicholas Tart is a 22-year-old full-time, internet entrepreneur who has dedicated his career to helping young people become successful entrepreneurs through and 14clicks.com. In Get Started with Entrepreneurship: Everything You Need to Know About Business to Become a Successful Young Entrepreneur Nicholas breaks down his \$40,000 Business Degree and 11 years of entrepreneurial experience to provide a bare-bones, easy-to-follow process for running a successful business. Chapter 1: Have an Idea - Small, Big, or Kooky How to choose the perfect idea and dramatically increase the odds of its success from the outset. Chapter 2: Know the Ropes - Check Out Your Market and Their Alternatives Why it s important to know the business you re getting into and how to uncover the ins-and-outs of that market. Chapter 3: Plan Your Success -Discover How You II Make Money How to package your business for success and the best way to price your offering to avoid leaving money on the table. Chapter 4: Market Your Business - Hone in on Your Target Market How to choose your ideal customer and build a brand that gets people to do the selling for you. Chapter 5: Reach Your Customers - Let People Know that You Exist Where you II find your first customers and how to reach them with the golden sales pitch. Chapter 6: Lift Off - Transform Your Plans into Action A checklist to see if all systems are ready for launch and the best ways to maximize sales in the first week of your business. Chapter 7: Get it Done - Master the Day-to-Day How to convert your yearly goals into daily tasks and maintain superhuman levels...

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